

dcode advance

Long acquisition timelines, antiquated procurement processes, and risk-averse government contractors make technological innovation in the government hard. Dcode makes it easy.

Government organizations trust Dcode to train them on innovative business and acquisition practices, the emerging tech landscape, and how to scale solutions and advance their mission.

Our training provides government leaders, at various levels, with the foundational knowledge needed to develop and evaluate ideas, launch those ideas into execution and scale, and tap into a massive community of innovators. We even bring in vetted tech companies that have completed our federal market accelerator to learn about the government needs.

Examples of who we work with:



Our team has a combined 60 years of government innovation experience to put into our training, but don't take our word for it:

“

“Excellent course! We gained a much better understanding on how to lean into the future with our base, from technology adoption to fostering a culture of innovation from all levels of our workforce!”

AFWERX

“

“This is a very effective course and well worth the time and effort... This is key to our efforts to modernize our acquisition process”

NGA

After completing Dcode Advance training, you will:

Understand the emerging technology landscape and identify technologies to implement today.

Learn how to effectively scope and deliver prototypes in 2-3 months.

Develop a clear understanding of how to leverage your workforce, change culture, and utilize resources to be more forward-leaning.

Learn the procurement process for rapid adoption of tech through acquisition waivers, OTAs, and other existing authorities.

Engage with private sector technology leaders and venture capital firms to understand how to innovate and collaborate successfully.

Become a member of our exclusive alumni network, which includes:

- A community platform online for all Dcode training alumni with discussion forums, webinars, and new opportunities
- Access and personal introductions to Dcode's alumni portfolio of tech companies that we have vetted and prepared for the federal market
- Streamlined support in working with Dcode alumni companies

To register for training or lead a training session, please email: training@dcode.co

Sample 3-day curriculum

Day 1

Defining the problem, culture, and innovation tools

- Identify, define, and prioritize problems and opportunities
- Develop positioning statements to achieve buy-in effectively up and down the chain
- Shift your team's culture and mentality to be more forward leaning, using private sector innovation methodologies and frameworks
- Learn from the experiences of other Defense and Civilian innovators

Day 2

Implementing internal tools and processes

- Prepare an organization to test and deliver technology-based solutions and engage technical teams
- Learn innovative acquisition methods and tools to reach solutions faster: Other Transaction Authorities (OTAs), Broad Agency Announcement (BAAs), Sole Source Justifications, Cooperative Research and Development Agreement (CRADAs), Small Business Innovation Research (SBIR), etc.
- Leverage the Federal Acquisition Regulation (FAR) and Defense Federal Acquisition Regulation (DFAR), such as Parts 12 and 15, to further innovation goals
- Approach market research, tech scouting, and industry communications differently to find better solutions and increase competition
- Learn from the experiences of top Defense and Civilian acquisition experts

Day 3

Bringing the right solutions in the door

- Learn the art of the possible in the emerging tech landscape through briefings from industry experts
- Pitch your innovative idea to a panel of experts for feedback on why you may or may not win buy-in
- Meet with emerging tech companies to share challenges and see art-of-the-possible solutions

Sample 4-day curriculum

Day 1

Defining the problem, culture, and innovation tools

- Identify, define, and prioritize problems and opportunities
- Develop positioning statements to achieve buy-in effectively up and down the chain
- Shift your team's culture and mentality to be more forward leaning, using private sector innovation methodologies and frameworks
- Learn from the experiences of other Defense and Civilian innovators

Day 2

Implementing internal tools and processes

- Prepare an organization to test and deliver technology-based solutions and engage technical teams
- Learn innovative acquisition methods and tools to reach solutions faster: Other Transaction Authorities (OTAs), Broad Agency Announcement (BAAs), Sole Source Justifications, Cooperative Research and Development Agreement (CRADAs), Small Business Innovation Research (SBIR), etc.
- Leverage the Federal Acquisition Regulation (FAR) and Defense Federal Acquisition Regulation (DFAR), such as Parts 12 and 15, to further innovation goals
- Learn from the experiences of top Defense and Civilian acquisition experts

Day 3

Bringing the right solutions in the door

- Approach market research, tech scouting, and industry communications differently to find better solutions and increase competition
- Learn the art of the possible in the emerging tech landscape through briefings from industry experts
- Pitch your innovative idea to a panel of experts for feedback on why you may or may not win buy-in

Day 4 (half day)

Collaborating with the private sector

- Meet with emerging tech companies to share challenges and see art-of-the-possible solutions